

Consolidated Balance Sheets

As of March 31	Millions of Yen		Thousands of U.S. Dollars (Note 3)
ASSETS	2003	2004	2004
Current Assets:			
Cash and bank deposits (Notes 2 (5), 4)	¥ 14,214	¥ 13,851	\$ 130,671
Notes and accounts receivable	48,904	49,287	464,974
Less: Allowance for doubtful accounts (Note 2 (9))	(123)	(40)	(375)
	48,781	49,247	464,599
Inventories (Note 2 (6), 6)	23,214	22,509	212,351
Deferred tax assets - current (Notes 12)	1,114	1,430	13,492
Others	3,909	4,950	46,694
Total current assets	91,232	91,987	867,807
Investments and Advances:			
Investments in securities (Notes 2 (4), 5)	10,136	11,064	104,373
Investments in and advances to unconsolidated subsidiaries and affiliates	8,614	9,118	86,020
Others	3,131	2,902	27,369
Total Investments and Advances	21,881	23,084	217,762
Property, Plant and Equipment, at Cost: (Notes 2 (7), 2 (14) 9)			
Buildings and structures	53,209	54,134	510,702
Machinery and equipment	105,490	107,950	1,018,393
Tool, furniture and fixtures	9,264	9,289	87,628
Less: Accumulated depreciation	(119,167)	(121,848)	(1,149,510)
	48,796	49,525	467,213
Land	16,176	16,232	153,132
Construction in progress	2,900	751	7,082
Total Property, Plant and Equipment, at Cost	67,872	66,508	627,427
Deferred Charges and Intangibles (Note 2 (8))	1,468	1,102	10,403
Deferred tax assets - non-current (Notes 12)	2,171	1,942	18,320
Total Fixed Assets	93,392	92,636	873,912
	¥ 184,624	¥ 184,623	\$ 1,741,719

The accompanying notes are an integral part of the statements.

As of March 31	Millions of Yen		Thousands of U.S. Dollars (Note 3)
LIABILITIES	2003	2004	2004
Current Liabilities:			
Current portion of long-term debt (Note 9)	¥ —	¥ 300	\$ 2,830
Notes and accounts payable	23,885	24,030	226,699
Short-term bank loans (Note 9)	67,333	62,082	585,680
Income taxes payable	339	538	5,072
Others	8,445	9,690	91,421
Total current liabilities	100,002	96,640	911,702
Long-Term liabilities			
Long-term Debt (Note 9)	17,428	18,049	170,270
Deferred tax liabilities-non-current (Note 12)	0	748	7,055
Provision for Retirement Benefits (Notes 2 (10), 11)	4,222	5,284	49,845
Others	710	631	5,952
Total Long-term liabilities	22,360	24,712	233,122
Total Liabilities	122,362	121,352	1,144,824
Commitments and Contingent Liabilities (Note 7)			
Minority Interest in Consolidated Subsidiaries	3,555	3,802	35,870
SHAREHOLDERS' EQUITY			
Common stock, par value ¥50 per share			
Authorised: 240,000,000 shares			
Issued: 142,412,870 shares as at March 31, 2003 and 2004	26,667	26,667	251,573
Additional paid-in capital	23,594	23,594	222,587
Retained earnings	8,542	8,975	84,672
Net unrealised gains (losses) on available-for-sale securities, net of tax	(213)	1,531	14,442
Foreign currency translation adjustment (Note 2 (11))	129	(772)	(7,286)
Less: Treasury stock	(12)	(526)	(4,963)
Total Shareholders' Equity	58,707	59,469	561,025
	¥ 184,624	¥ 184,623	\$ 1,741,719

The accompanying notes are an integral part of the statements.

Consolidated Statements of Income

Consolidated Statements of Shareholders' Equity

For the years ended March 31	Millions of Yen			Thousands of U.S. Dollars (Note 3)
	2002	2003	2004	2004
Net Sales (Note 12)	¥ 138,267	¥ 136,154	¥ 135,265	\$ 1,276,087
Cost of Sales (Note 12)	(111,264)	(108,395)	(107,425)	(1,013,441)
Gross profit	27,063	27,759	27,840	262,646
Selling, General and Administrative Expenses	(23,929)	(22,905)	(23,228)	(219,135)
Income from operations	3,134	4,854	4,612	43,511
Other Income (Expenses):				
Interest and dividend income	361	397	294	2,769
Interest expense	(993)	(928)	(905)	(8,534)
Rental income and expenses, net	180	172	177	1,672
Equity in earnings (loss) of affiliates	(1,411)	365	759	7,159
Fee for using Nippon Soda data	—	423	—	—
Gain on sale of property, plant and equipment, net	6	482	423	3,991
Gain on sale of investments in securities, net	—	0	224	2,115
Reversal of allowance for doubtful accounts	84	24	13	119
Gain on reversal of law suit related loss (Note 16)	—	574	—	—
Amortization of unrecognised transition amount arising from adopting the new standard for retirement benefits	(2,405)	(2,405)	(2,405)	(22,692)
Loss on disposal of property, plant and equipment, net	(1,223)	(478)	(618)	(5,833)
Loss on write-down of investments in securities	(1,697)	(802)	—	—
Loss on write-down of golf club membership, net	(70)	(33)	—	—
Loss on write-down of land	(321)	(25)	—	—
Law suit related loss	(1,987)	—	—	—
Others, net	(801)	27	(531)	(5,006)
Total Other Income (Expenses)	(10,277)	(2,207)	(2,569)	(24,240)
Income (Loss) before income taxes	(7,143)	2,646	2,043	19,271
Income Taxes (Note 12)				
Current income taxes	634	712	1,227	11,573
Deferred income taxes	(1,650)	582	(550)	(5,185)
Total Income Taxes	(1,016)	1,294	677	6,388
Minority Interests in Net Income (Loss) of Consolidated Subsidiaries	(163)	215	216	2,034
Net Income (Loss)	(5,964)	1,137	1,150	10,849

For the year ended March 31	Yen			U.S. Dollars (Note 3)
	2002	2003	2004	2004
Per share: (Note 2 (14))				
Net income (loss) - primary	¥ (41.88)	¥ 7.95	¥ 8.09	\$ 0.076
Net income - fully diluted	¥ —	¥ —	¥ —	\$ —

The accompanying notes are an integral part of the statements.

For the years ended March 31	Millions of Yen						
	Number of shares of common stock (thousands)	Common stock	Additional paid-in capital	Retained earnings	Unrealized gains (losses) on available-for-sale securities, net of tax	Foreign currency translation adjustments	Treasury stock, at cost
Balance as of March 31, 2001	142,413	¥ 26,667	¥ 23,594	¥ 16,244	¥ (114)	¥ (678)	¥ (0)
Net loss for the year ended March 31, 2002	—	—	—	(5,964)	—	—	—
Cash dividends	—	—	—	(854)	—	—	—
Directors' and corporate auditors' bonuses	—	—	—	(35)	—	—	—
Decrease due to change of fiscal year of an affiliate	—	—	—	(2,275)	—	—	—
Net change in unrealized gains on available-for-sale securities	—	—	—	—	248	—	—
Net change in foreign currency translation adjustments	—	—	—	—	—	1,591	—
Net change in treasury stock	—	—	—	—	—	—	(3)
Balance as of March 31, 2002	142,413	26,667	23,594	7,116	135	914	(4)
Net income for the year ended March 31, 2003	—	—	—	1,137	—	—	—
Cash dividends	—	—	—	—	—	—	—
Increase due to addition of subsidiaries for consolidation	—	—	—	191	—	—	—
Decrease due to exclusion of an affiliate and a subsidiary for consolidation	—	—	—	103	—	—	—
Directors' and corporate auditors' bonuses	—	—	—	(5)	—	—	—
Net change in unrealized losses on available-for-sale securities	—	—	—	—	(348)	—	—
Net change in foreign currency translation adjustments	—	—	—	—	—	(785)	—
Net change in treasury stock	—	—	—	—	—	—	(8)
Balance as of March 31, 2003	142,413	26,667	23,594	8,542	(213)	129	(12)
Net income for the year ended March 31, 2004	—	—	—	1,150	—	—	—
Cash dividends	—	—	—	(712)	—	—	—
Directors' and corporate auditors' bonuses	—	—	—	(5)	—	—	—
Net change in unrealized gains on available-for-sale securities	—	—	—	—	1,744	—	—
Net change in foreign currency translation adjustments	—	—	—	—	—	(901)	—
Net change in treasury stock	—	—	—	—	—	—	(514)
Balance as of March 31, 2004	142,413	¥ 26,667	¥ 23,594	¥ 8,975	¥ 1,531	¥ (772)	¥ (526)

	Thousands of U.S. Dollars (Note 3)						
	Common stock	Additional paid-in capital	Retained earnings	Unrealized gains (losses) on available-for-sale securities, net of tax	Foreign currency translation adjustments	Treasury stock, at cost	
Balance as of March 31, 2003	\$ 251,573	\$ 222,587	\$ 80,585	\$ (2,012)	\$ 1,218	\$ (113)	
Net income for the year ended March 31, 2004	—	—	10,849	—	—	—	
Cash dividends	—	—	(6,714)	—	—	—	
Directors' and corporate auditors' bonuses	—	—	(48)	—	—	—	
Net change in unrealized gains (losses) on available-for-sale securities	—	—	—	16,454	—	—	
Net change in foreign currency translation adjustments	—	—	—	—	(8,504)	—	
Net change in treasury stock	—	—	—	—	—	(4,850)	
Balance as of March 31, 2004	\$ 251,573	\$ 222,587	\$ 84,672	\$ 14,442	\$ (7,286)	\$ (4,963)	

	For the years ended March 31			Thousands of U.S. Dollars (Note 3)	
	Millions of Yen			2004	
	2002	2003	2004		
Cash flows from operating activities:					
Net income (loss) before income taxes and minority interest	¥ (7,143)	¥ 2,646	¥ 2,043	\$	19,271
Adjustments for:					
Depreciation and amortization	7,213	7,184	7,066		66,662
Amortization of difference between investment cost and equity in net assets acquired	153	152	152		1,434
Equity in earnings of affiliates	1,411	(365)	(759)		(7,159)
Loss on write-down of investments in securities	1,697	802	—		—
Loss on write-down of golf club membership	70	38	—		—
Exchange Loss (Gain)	(23)	(32)	30		283
Provision for retirement benefits	923	1,022	1,062		10,017
Increase (Decrease) in accrued bonuses	(120)	(210)	133		1,257
Provision for (Reversal of) allowance for doubtful accounts	402	56	(30)		(281)
Interest and dividend income	(361)	(397)	(294)		(2,769)
Interest expenses	993	928	905		8,534
Gain on sale of investments in securities, net	(84)	(67)	(333)		(3,138)
Gain on sale of property, net	(4)	(482)	(421)		(3,972)
Loss on disposal of property	1,195	499	636		5,996
Loss on write-down of land	3,021	25	—		—
Law suit related loss	1,987	—	—		—
Gain on reversal law suit related loss	—	(574)	—		—
Decrease (Increase) in notes and accounts receivable	(4,537)	1,590	(371)		(3,497)
Decrease (Increase) in inventories	(1,849)	746	727		6,855
Increase (Decrease) in notes and accounts payable	(5,501)	(9,444)	108		1,023
Increase (Decrease) in directors' bonuses	(35)	(5)	(5)		(48)
Increase (Decrease) in directors' bonuses charged to minority interests	(1)	(1)	(1)		(14)
Others	1,548	(48)	456		4,302
Sub Total	7,689	4,063	11,104		104,756
Interest and dividend income received	361	397	292		2,753
Interest expenses paid	(975)	(914)	(882)		(8,313)
Income taxes paid	(2,120)	(578)	(748)		(7,060)
Law suit expenses paid	—	(1,246)	—		—
Net cash provided by operating activities	4,955	1,722	9,766		92,136
Cash flows from investing activities:					
Decrease in time deposits	¥ (113)	¥ (127)	¥ (26)	\$	(249)
Increase in time deposits	581	46	24		226
Payments for purchase of property, plant and equipment	(10,124)	(5,725)	(6,712)		(63,325)
Proceeds from sales of property, plant and equipment	37	574	1,072		10,113
Payments for purchase of intangibles	(180)	(444)	(187)		(1,765)
Proceeds for purchase of intangibles	0	—	—		—
Payments for purchase of investments in securities	(293)	(1,347)	(357)		(3,371)
Proceeds from sales of investments in securities	338	126	2,435		22,970
Increase in loans receivable	(371)	(469)	(1,147)		(10,825)
Proceeds from purchase of investments in a subsidiary	(225)	—	—		—
Proceeds from collections of loans receivable	192	717	557		5,252
Others	(410)	(646)	(114)		(1,050)
Net cash used in investing activities	(10,568)	(7,295)	(4,455)		(42,024)
Cash flows from financing activities					
Decrease (Increase) in short-term bank loans, net	¥ 8,361	¥ 8,279	¥ (8,584)	\$	(80,981)
Borrowings of long-term debt	4,900	6,750	14,500		136,792
Repayment of long-term debt	(7,928)	(5,788)	(10,246)		(96,664)
Purchase of subsidiary's treasury stock by subsidiary	—	(15)	—		—
Cash dividends paid	(852)	(4)	(713)		(6,729)
Cash dividends paid for minority interests of consolidated subsidiaries	(56)	(55)	(63)		(594)
Others	(3)	(8)	(514)		(4,850)
Net cash provided by (used in) financing activities	4,422	9,159	(5,620)		(53,026)
Effect of exchange rate changes on cash and cash equivalents	25	(24)	(56)		(532)
Net increase (decrease) in cash and cash equivalents	(1,166)	3,562	(365)		(3,446)
Cash and cash equivalents at beginning of year	10,996	9,830	14,041		132,460
Increase in cash and cash equivalents due to consolidation of additional subsidiaries	—	702	—		—
Decrease in cash and cash equivalents due to exclusion of consolidated subsidiaries	—	(53)	—		—
Cash and cash equivalents at end of year	¥ 9,830	¥ 14,041	¥ 13,676	\$	129,014

1. Basis of Presenting the Consolidated Financial Statements

The accompanying consolidated financial statements have been prepared based on the accounts of Nippon Soda Co., Ltd. (the "Company") and its consolidated subsidiaries, in accordance with the provisions set forth in the Commercial Code of Japan and the Securities and exchange law, and in conformity with accounting principles and practices generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Accounting Standards.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified in these accounts for the convenience of readers outside Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

2. Summary of Significant Accounting Policies

(1) Scope of Consolidation

The consolidated financial statements include the accounts of the Company and 11 of its subsidiaries. The 11 major subsidiaries which have been consolidated with the Company are listed below:

	Equity ownership percentage	Paid-in capital ¥ millions
Nisso Shoji Co., Ltd.	74.5%	401
Sanwa Soko Co., Ltd.	53.9%	1,831
Nisso Metallochemical Co., Ltd.	88.0%	1,000
Ibaraki Kasei Co., Ltd.	100.0%	150
Nisso Engineering Co., Ltd.	100.0%	1,000
Nisso Construction Co., Ltd.	100.0%	45
Shin Fuji Kaseiyaku Co., Ltd.	99.3%	70
Koriyama Kasei Co., Ltd.	100.0%	180
Nisso Jyushi Co., Ltd.	100.0%	97
NISSO AMERICA INC.	100.0%	127
		(1 million US\$)
NISSO CHEMICAL EUROPE GmbH	100.0%	32
		(255 thousands EUR)

The Company and its consolidated subsidiaries above are hereinafter referred to as the "Companies".

The remaining subsidiaries whose combined total assets, net sales, net income and total retained earnings in the aggregate are not significant in relation to those of the consolidated financial statements of the Companies, have not been consolidated with the Company.

The foreign consolidated subsidiaries, NISSO AMERICA INC. and NISSO CHEMICAL EUROPE GmbH, have a December 31 year end which does not accord with that of the company. As a result, adjustments have been made for any significant intercompany transactions which took place during the period between the year ends of the foreign subsidiaries and the year end of the Company.

(2) Consolidation

For the purposes of preparing the consolidated financial statements, all significant inter-company transactions, account balances and unrealised profits among the Companies have been eliminated, and the portion thereof attributable to minority interests is charged to minority interests.

Adjustment is made to computation of depreciation in relation to the elimination of unrealised profits included in depreciable assets among the Companies.

Full portion of the assets and liabilities of the subsidiaries is marked to fair value as of the acquisition of the control.

Any difference between the cost of an investment in a subsidiary and the amount of underlying equity in net assets of the subsidiary, which may arise in connection with the elimination of investment, is treated as an asset or a liability, as the case may be, and amortised over a period of five years on a straight-line basis.

(3) Accounting for Investments in Unconsolidated Subsidiaries and Affiliates

The Company applied the equity method to the investment in Novus International Inc., and IHARABRAS S/A. INDUSTRIAS QUIMICAS.

The investments in the remaining unconsolidated subsidiaries and affiliates are carried at cost or less since these investments would have had no material effect on the consolidated financial statements.

(4) Financial Instruments

(a) Securities

Securities held by the Company and its subsidiaries are, classified into two categories. Investments of the Company in equity securities issued by unconsolidated subsidiaries and affiliates are accounted for by the equity method. Exceptionally, investments in certain unconsolidated subsidiaries and affiliates are stated at cost because the effect of application of the equity method would be immaterial.

Other securities for which market quotations are available are stated at fair value. Net unrealised gains or losses on these securities are reported as a separate item in the shareholders' equity at a net-of-tax amount.

Other securities for which market quotations are unavailable are stated at cost, except as stated in the paragraph below.

In cases where the fair value of held-to-maturity debt securities, equity securities issued by unconsolidated subsidiaries and affiliates, or other securities has declined significantly and such impairment of the value is not deemed temporary, those securities are written down to the fair value and the resulting losses are included in net profit or loss for the period.

(b) Derivatives

All derivatives are stated at fair value, with changes in fair value included in net profit or loss for the period in which they arise, except for derivatives that are designated as "hedging instruments" (see (c) Hedge Accounting below).

(c) Hedge Accounting

Gains or losses arising from changes in fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability and included in net profit or loss in the same period during which the gains and losses on the hedged items or transactions

are recognized.

In accordance with the special measure under the Accounting Standard for Financial Instruments, the Company does not record certain interest swap arrangements at market value but net proceeds or payments resulting from the hedging instruments, which is equal to the difference between the receiving floating rate and the paying fixed rate, is accounted for as an adjustment to the interest expense for the underlying loan.

The derivatives designated as hedging instruments by the Companies are principally interest swap, cap, coupon swap and exchange contracts. The related hedged items are long-term bank loans, receivables and payables denominated in foreign currencies.

The Companies have a policy to utilise the above hedging instruments in order to reduce the Companies' exposure to the risk of interest rate fluctuation. Thus, the Companies' purchase of the hedging instruments are limited to, at maximum, the amounts of the hedged items.

The Companies evaluate effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges.

(5) Cash and Cash Equivalents

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits able to be with drawn on demand and short-term investments with an original maturity of three months or less and which represent a minor risk of fluctuations in value.

(6) Inventories

Inventories are stated at cost. Cost is determined by the average method.

Appropriate write-downs are recorded for inventory items, the net realisable value of which declined substantially from the carrying (cost) and such decline of value is considered not to be temporary.

(7) Property, Plant and Equipment

Property, plant and equipment are stated at cost. Depreciation is computed generally by the straight line method for property, plant and equipment based on the estimated useful lives of assets.

Buildings and structures2-60 years
Machinery, equipment2-22 years

(8) Deferred Charges and Intangibles

Pursuant to the application of transition measure of "Guidance on Research and Development Costs" issued by the Accounting Standards Committee of the Japanese institute of Certified Public Accountants on March 31, 1999, software costs for internal use which had been capitalised as assets and before March 31, 1999 and amortised thereafter remain to be carried as assets and amortised.

Amortization of intangible assets (included in "Deferred charges and other assets") is computed on the straight-line method Software for internal use are amortised over their estimated useful lives (5years) on a straight- line basis.

(9) Allowance for doubtful accounts

The companies provide the allowance for doubtful accounts by the method which uses the percentage of its own actual loss against the balance of total receivables plus the amount of uncollectible receivables estimated on an individual basis.

(10) Provision for Retirement Benefits

Effective from the year ended March 31, 2001, the Company and its subsidiaries adopted the new Japanese accounting standard for retirement benefits, which is effective for periods beginning on or after April 1, 2000.

In accordance with the new standard, the reserve for retirement benefits as of March 31, 2001 represents the estimated present value of projected benefit obligations in excess of the fair value of the plan assets except that, as permitted under the new standard, the unrecognised transition amount arising from adopting the new standard of 12,885 million yen at April 1, 2000 (the beginning of year) is amortised on a straight-line basis 5 years, Unrecognised prior service cost is expensed as incurred.

Unrecognised actuarial differences are amortised on a straight-line basis in the period of 9-12 years from the next year in which they arise.

(11) Foreign currency translation

All monetary assets and liabilities denominated in foreign currencies, whether long-term or short-term, are translated into Japanese yen at the exchange rates prevailing at the balance sheet date. Resulting gains and losses are included in net profit or loss for the period.

Assets, liabilities, and profit and loss of the foreign subsidiaries and affiliates are translated into Japanese yen at the exchange rates prevailing at the balance sheet date. The shareholders' equity at beginning of the year is translated into Japanese yen at the historical rates. Differences in yen amounts arising from the use of different rates are presented as "foreign currency translation adjustments" in the shareholders' equity.

(12) Accounting for leases

Finance leases other than those which are deemed to transfer the ownership of the leased assets to lessees are accounted for by the method similar to that applicable to ordinary operating leases.

(13) Net Income (Loss) per share

Net income (loss) per share is based upon the weighted average number of shares of common stock outstanding during each year.

(14) Accounting Standard for Impairment of Fixed Assets

On August 9, 2002, the Business Accounting Council in Japan issued "Accounting Standard for Impairment of Fixed Assets". The standard requires that fixed assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. An impairment loss shall be recognized in the income statement by reducing the carrying amount of impaired assets or a group of assets to the recoverable amount to be measured as the higher of net selling price and value in use.

The standard shall be effective for fiscal years beginning April 1, 2005. However, an earlier adoption is permitted for fiscal years beginning April 1, 2004 and for fiscal years ending between March 31, 2004 and March 30, 2005.

3. United States Dollars Amounts

For the basis of translating the Japanese Yen amounts to the U.S. Dollar amounts at the exchange rate of ¥106=U.S.\$1 included in the accompanying consolidated financial statements. Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realised or settled in U.S. dollars at this or any other rate.

4. Cash and Cash Equivalents

Reconciliation of cash and cash equivalent of consolidated statements of cash flows and account balances of consolidated balances sheets

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Cash and bank deposits	¥ 14,214	¥ 13,851	\$ 130,671
Time deposits with deposit term of over 3 months	(173)	(175)	(1,657)
Cash and cash equivalents	¥ 14,041	¥ 13,676	\$ 129,014

5. Securities

(1) The acquisition cost, carrying amount, gross unrealised holding gains and gross unrealised holding losses for securities with fair value by security type at March 31, 2003 and 2004 are as follows:

	Millions of yen			
	2003			
	Cost	Carrying Amount	Gross unrealised gains	Gross unrealised losses
Equity securities	¥ 4,335	¥ 4,070	¥ 313	¥ 578
Others	56	56	—	—
	¥ 4,391	¥ 4,126	¥ 313	¥ 578

	Millions of yen			
	2004			
	Cost	Carrying Amount	Gross unrealised gains	Gross unrealised losses
Equity securities	¥ 4,311	¥ 7,062	¥ 2,811	¥ (60)
Others	5	8	3	(0)
	¥ 4,316	¥ 7,070	¥ 2,814	¥ (60)

	Thousands of U.S. dollars			
	2004			
	Cost	Carrying Amount	Gross unrealised gains	Gross unrealised losses
Equity securities	\$40,666	\$66,625	\$26,524	\$ (565)
Others	47	72	25	(0)
	\$40,713	\$66,697	\$26,549	\$ (565)

Note: Loss on write-down of other securities, whose fair values were readily determinable, for the year ended March 31, 2003 was ¥699 million.

(2) The realized gains and losses on sale of other securities for the year ended March 31, 2003 and 2004 are as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Selling amount	¥ 44	¥ 2,370	\$ 22,359
Gains on sale of securities	76	361	3,407
Losses on sale of securities	(9)	(29)	(271)

(3) The carrying amount of securities, for which a fair value is not available, at March 31, 2003 and 2004 are summarised as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Equity investment in funds	¥ 2,300	¥ 2,300	\$ 21,698
Unlisted equity securities	3,689	1,675	15,800
Unlisted corporate debt securities	22	19	178

(4) Maturities of investment securities classified as available-for-sale at March 31, 2003 and 2004 by contractual maturity are shown below.

	Millions of yen		Thousands of U.S. dollars	
	2003	2004	2004	
Due within one year	¥ 2	¥ 3	\$ 26	
Due after one year through five years	9	9	82	
Due after five years through ten years	9	8	71	
Total	¥ 20	¥ 20	\$ 179	

6. Inventories

Inventories at March 31, 2003 and 2004 comprised the following:

	Millions of yen		Thousands of U.S. dollars	
	2003	2004	2004	
Finished goods	¥ 16,875	¥ 17,829	\$ 168,197	
Raw materials	5,122	3,455	32,592	
Work in process	673	649	6,127	
Supplies	544	576	5,435	
	¥ 23,214	¥ 22,509	\$ 212,351	

7. Contingent Liabilities

As at March 31, 2003 and 2004, the Company provides guarantees to bank loans drawn mainly by the companies other than consolidated subsidiaries as follows:

	Millions of yen		Thousands of U.S. dollars	
	March 31, 2003	March 31, 2004	March 31, 2004	
Loans borrowed by:				
Novus International, Inc.	¥ 9,856	¥ 7,125	\$ 67,218	
Others	214	157	1,484	
Total	¥ 10,070	¥ 7,282	\$ 68,702	

8. Lease Transactions

All finance lease contracts other than those by which the ownership of the leased assets is to be transferred to lessees, are accounted for by the method similar to the operating lease method.

(Lessee side)

Lease rental expenses on finance lease contracts without ownership-transfer for the years ended March 31, 2003 and 2004 were summarised as follows:

	Millions of yen		Thousands of U.S. dollars	
	2003	2004	2004	
Lease rental expenses	¥ 573	¥ 574	\$ 5,419	

The amount of outstanding future lease payments due at March 31, 2003 and 2004 were summarised as follows:

	Millions of yen		Thousands of U.S. dollars	
	2003	2004	2004	
Future lease payments				
Within one year	¥ 513	¥ 439	\$ 4,138	
Over one year	740	708	6,679	
Total	¥ 1,253	¥ 1,147	\$ 10,817	

Assumed data as to acquisition cost, accumulated depreciation, net book value and depreciation expenses of the leased assets (machinery, equipment and tools, deferred charges), which included the portion of interest thereon, were summarised as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Acquisition cost	¥ 2,628	¥ 2,589	\$ 24,425
Accumulated depreciation	1,375	1,442	13,607
Net book value	¥ 1,253	¥ 1,147	\$ 10,818
Depreciation	¥ 573	¥ 574	\$ 5,419

Depreciation is based on the straight-line method over the lease term of the leased assets.

(Lessor side)

Lease rental incomes and interest incomes on finance lease contracts without ownership-transfer for the year ended March 31, 2003 and 2004 were summarised as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Lease rental incomes	¥ 31	¥ 30	\$ 285
Interest incomes	6	6	54

The amount of outstanding future lease receipts due at March 31, 2003 and 2004 were summarised as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Future lease receipts			
Within one year	¥ 30	¥ 24	\$ 233
Over one year	67	48	450
Total	¥ 97	¥ 72	\$ 683

Interest is allocated based on the interest method over the lease term of the leased assets.

Assumed data as to acquisition cost, accumulated depreciation, net book value and depreciation expense of the leased assets (machinery, equipment and tools, deferred charges), were summarised as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Acquisition cost	¥ 176	¥ 146	\$ 1,373
Accumulated depreciation	104	101	949
Net book value	¥ 72	¥ 45	\$ 424
Depreciation	¥ 24	¥ 25	\$ 232

9. Short-term Debt and Long-term Debt

Short-term debt and long-term debt consists principally of banks and insurance companies the weighted average interest rates on the short-term debt was 0.6% in 2003 and 2004, and long-term debt was 1.7% in 2003 and 1.5% in 2004.

Short-term debts as at March 31, 2003 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Banks and insurance companies			
Secured	¥ —	¥ —	\$ —
Unsecured	57,934	49,349	465,566
Current portion of long-term debt			
Secured	595	481	4,534
Unsecured	8,804	12,252	115,580
	¥ 67,333	¥ 62,082	\$ 585,680
Domestic bonds due 2005			
Secured	¥ —	¥ 300	\$ 2,830

Long-term debts as at March 31, 2003 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Banks and insurance companies			
Secured	¥ 1,173	¥ 693	\$ 6,536
Unsecured	15,955	17,356	163,734
	¥ 17,128	¥ 18,049	\$ 170,270
Domestic bonds due 2005			
Secured	¥ 300	¥ —	\$ —

Annual maturities of long-term debt are as follows:

Year ending on 31st March	Millions of yen	Thousands of U.S. dollars
	2004	2004
2006	¥ 7,556	\$ 71,285
2007	5,674	53,530
2008	3,062	28,888
2009	1,567	14,783
2010	190	1,784
	¥ 18,049	\$ 170,270

Assets pledged as collateral for short-term debt, long-term debt at March 31, 2003 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Buildings and structures	¥ 15,173	¥ 15,170	\$ 143,113
Machinery and equipment	20,993	22,046	207,977
Tool, furniture and fixtures	776	793	7,484
Land	10,000	9,864	93,052
Investment in securities	28	84	788
	¥ 46,970	¥ 47,957	\$ 452,414

10. Financial Derivative Transactions

(1) Transactions, Companies' Policy and Purpose of Derivative Transactions

The Companies enter into the interest swap, cap, coupon swap and exchange contracts in order to avoid the risk of increase in the financial cost due to the future interest changes for the long-term loans in order to avoid the exchange risk.

The Companies do not try to enter into the speculative derivative transactions in order to seek trading gains.

All of these derivatives are designated as hedging instruments.

· Hedge Accounting

Gains or losses arising from changes in fair value of the derivatives designated as “hedging instruments” are deferred as an asset or liability and included in net profit or loss in the same period during which the gains and losses on the hedged items or transactions are recognised.

The derivatives designated as hedging instruments by the Companies are principally interest swap, cap, coupon swap and exchange contracts. The related hedged items are long-term bank loans and receivables and payables denominated in foreign currencies.

The Companies have a policy to utilise the above hedging instruments in order to reduce the Companies' exposure to the risk of interest rate fluctuation. Thus, the Companies' purchase of the hedging instruments are limited to, at maximum, the amounts of the hedged items.

The Companies evaluate effectiveness of its hedging activities by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges.

(2) Risk of transactions

The derivative transactions have market risk associated with the market price volatility and credit risk related to the possibility of a counterpart's default.

It is considered that the interest swap and cap transactions, in which the Companies exchange the floating interest rate for the fixed interest rate, coupon swap and exchange contracts do not have credit risk, as the Companies deal only with major financial institutions.

The Companies are not engaged in the derivative transactions which is subject to high market price volatility, therefore deemed to give a significant impact on the Companies' result.

(3) Risk management

The Companies can enter into the derivative transactions, only after the transactions are approved by the management.

The interest swap transactions, objective of which is to avoid the increase of financial cost, are limited to the total interest-bearing liabilities.

All the derivative contracts should be approved by the director in charge of the accounting as well as by the corporate auditor, before the Company enters into the contracts. The recording on the book and the payment and receipt of money are carried out by the staff other than those in charge of the derivative transactions. In addition, the head of the accounting department checks, on a monthly basis, the report made by the accounting staff on the outstanding contract balance and unrealised profit and loss etc. to the confirmations received from the financial institutions.

11. Retirement Benefit Plan

The Companies have funded plans administered by independent trustees and unfounded benefit plan on a lump-sum payment basis, as a defined benefit retirement plans. And the Companies may pay additional benefits at the time of termination.

The reserve for retirement benefits as of March 31, 2003 and 2004 is analyzed as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Projected benefit obligations	¥ (22,337)	¥ (23,794)	\$ (224,468)
Plan assets	8,343	10,309	97,259
	(13,994)	(13,485)	(127,209)
Unrecognised transition amount	4,811	2,405	22,692
Unrecognised actuarial differences	4,961	5,796	54,672
Net liability recognized	¥ (4,222)	¥ (5,284)	\$ (49,845)

Net pension expense related to the retirement benefits for the year ended March 31,2003 and 2004 was as follows:

	Millions of yen		Thousands of U.S. dollars
	2003	2004	2004
Service cost	¥ 1,100	¥ 1,035	\$ 9,766
Interest cost	553	528	4,977
Expected return on plan assets	(389)	(378)	(3,568)
Amortization of transition amount	2,405	2,405	22,692
Prior service cost	358	470	4,432
Net pension expense	¥ 4,027	¥ 4,060	\$ 38,299

Note: In addition to the above costs, additional benefits amounting to ¥33 million and ¥167 million (US\$1,575 thousand) were charged to income for the year ended March 31, 2003 and 2004.

Assumptions used in calculation of the above information were as follows:

	March 31	
	2003	2004
Discount rate	2.8%	2.0%
Expected rate of return on plan assets	5.0%	2.0-5.0%
Method of attributing the projected benefits to periods of Services	Straight-line basis	Straight-line basis
Amortization of unrecognised prior service cost	Expensed as incurred	Expensed as incurred
Amortization of transition amount	9-12 years	9-12 years
Amortization of unrecognised actuarial differences	5 years	5 years

12. Income Taxes

The Company and its subsidiaries are subject to several taxes based on income, which in the aggregate resulted in the statutory tax rate of approximately 41.0% for the years ended March 31, 2003 and 2004, respectively.

Details of deferred tax assets and liabilities are as follows:

	Millions of yen		Thousands of U.S. dollars
	March 31, 2003	March 31, 2004	March 31, 2004
Deferred tax assets:			
Adjustments for unrealised gains	¥ 1,411	¥ 1,356	\$ 12,791
Provision for retirement benefits	1,536	1,952	18,417
Accrued bonuses	772	956	9,021
Loss on write-down	626	561	5,291
Others	1,037	1,002	9,453
Sub total	5,382	5,827	54,973
Less: Valuation allowance	(544)	(545)	(5,138)
Total deferred tax assets	4,838	5,282	49,835
Deferred tax liabilities:			
Special tax-purpose reserves	(1,551)	(1,554)	(14,660)
Net unrealised gain on available-for-sale securities	—	(1,101)	(10,384)
Others	(2)	(3)	(34)
Total deferred tax liabilities	(1,553)	(2,658)	(25,078)
Total deferred tax assets, net	¥ 3,285	¥ 2,624	\$ 24,757

The reconciliation from the statutory tax rate to the income tax rate is as follows:

	2003	2004
Statutory tax rate	41.0%	41.0%
Increase (decrease) in taxes resulting from		
Permanent differences	(1.2)	(9.8)
Equity in earnings of affiliates	(6.3)	(7.8)
Local taxes on per capita basis	2.4	2.7
Valuation allowance	9.5	(1.1)
Amortization of difference between cost of investment and equity in net assets acquired	2.6	3.1
Adjustment for unrealised gains	—	6.6
Others	0.9	(1.6)
Effective tax rate	48.9%	33.1%

Following the enactment of the Law to Partially Amend the Local Tax Law (Law No.9, 2003) on March 31, 2003, in the fiscal year ended March 31, 2003 the tax rate applicable to temporary differences

expected to be settled by March 31, 2004 is 41.0%, while a tax rate of 40.0% will be applied to temporary differences expected to be settled

thereafter. As a result, net deferred tax assets at March 31, 2003 and net income for the year ended March 31, 2003 have a little effect.

13. Segment Information

(1) Sales of the Company and subsidiaries for the years ended March 31, 2002, 2003 and 2004 classified by industry segments are summarised as follows:

	Millions of yen				
	Year ended March 31, 2002				
	Industry Segment		Elimination of Inter-segment sales/transfers	Consolidated Total	
	Chemicals	Others			
I. Sales and Operating income					
Sales:					
Sales to outside customers	¥ 106,843	¥ 31,423	¥ 138,266	¥ —	¥ 138,266
Inter-segment sales/transfers	1	9,055	9,056	(9,056)	—
Total sales	106,844	40,478	147,322	(9,056)	138,266
Operating expenses	104,097	39,594	143,690	(8,558)	135,132
Operating income	¥ 2,748	¥ 884	¥ 3,632	¥ (498)	¥ 3,134

II. Asset Depreciation and Capital Expenditure					
Asset	¥ 150,108	¥ 31,592	¥ 181,700	¥ 2,829*	¥ 184,529
Depreciation	¥ 6,693	¥ 847	¥ 7,540	¥ (327)*	¥ 7,213
Capital expenditure	¥ 9,792	¥ 1,486	¥ 11,279	¥ (1,336)*	¥ 9,942

	Millions of yen				
	Year ended March 31, 2003				
	Industry Segment		Elimination of Inter-segment sales/transfers	Consolidated Total	
	Chemicals	Others			
I. Sales and Operating income					
Sales:					
Sales to outside customers	¥ 103,458	¥ 32,696	¥ 136,154	¥ —	¥ 136,154
Inter-segment sales/transfers	11	5,990	6,001	(6,001)	—
Total sales	103,469	38,686	142,155	(6,001)	136,154
Operating expenses	99,347	38,097	137,444	(6,144)	131,300
Operating income	¥ 4,122	¥ 589	¥ 4,711	¥ 143	¥ 4,854

II. Asset Depreciation and Capital Expenditure					
Asset	¥ 147,218	¥ 33,228	¥ 180,446	¥ 4,178*	¥ 184,624
Depreciation	¥ 6,669	¥ 915	¥ 7,584	¥ (400)*	¥ 7,184
Capital expenditure	¥ 5,110	¥ 1,098	¥ 6,208	¥ (410)*	¥ 5,798

	Millions of yen					Thousands of U.S. Dollars
	Year ended March 31, 2004					
	Industry Segment			Elimination of Inter-segment sales/transfers	Consolidated Total	Consolidated Total
	Chemicals	Others	Total			
I. Sales and Operating income						
Sales:						
Sales to outside customers	¥ 99,899	¥ 35,366	¥ 135,265	¥ —	¥ 135,265	\$ 1,276,087
Inter-segment sales/transfers	24	8,417	8,441	(8,441)	—	—
Total sales	99,923	43,783	143,706	(8,441)	135,265	1,276,087
Operating expenses	96,739	42,370	139,109	(8,456)	130,653	1,232,576
Operating income	¥ 3,184	¥ 1,413	¥ 4,597	¥ 15	¥ 4,612	\$ 43,511

II. Asset Depreciation and Capital Expenditure						
Asset	¥ 148,396	¥ 32,518	¥ 180,914	¥ 3,708*	¥ 184,622	\$ 1,741,718
Depreciation	¥ 6,604	¥ 901	¥ 7,505	¥ (439)*	¥ 7,066	\$ 66,662
Capital expenditure	¥ 7,395	¥ 630	¥ 8,025	¥ (636)*	¥ 7,389	\$ 69,714

Notes: * The Companies' assets unallowable to segments are included in this column.
1.The Company and its subsidiaries operate principally in two industrial segments: chemicals division and non-chemical division.
2.The main products of each Industry Segment

Industry Segment	Operating Section	Major Products/ Services
Chemicals division	Basic chemicals	Industrial products (Caustic Soda, Caustic Potash and Sodium Cyanide) Eco-Business (Water Treatment Chemicals: NISSO HI-CHLON)
	Speciality & Performance chemical	Feed additives (DL-Methionine) Specialty Products (NISSO-PB, ITO Coated Glass and BISTRATER) Dye Stuff Chemicals (Fluorescent Whitening Dyes and PSD) Pharmaceuticals and Intermediates (AOSA, FAROPENEM-Sodium and NISSO-HPC)
	Agro Products	Herbicides, Fungicides and insecticide-Fungicide
Non-chemical division	Traffic and Warehouse	Trucking business and warehousing business
	Construction	Plant construction, civil engineering and others
	Non-ferrous metals and others	Zinc metal, resin product

Notes: Effective from the year ended March 31, 2004, Speciality & Performance chemical section and Pharmaceuticals section, in Chemical division, had unified and reorganized into Speciality & Performance chemical section.

(2) Export sales of the company and subsidiaries are summarised as follows:

	Millions of yen							Thousands of U.S. Dollars
	For the years ended March 31							
	2002	2003	2004				2004	
	Total	Total	Asia	Europe	North America	Other	Total	Total
Overseas Sales	¥ 32,744	¥ 33,739	¥ 14,997	¥ 7,380	¥ 6,223	¥ 3,353	¥ 31,953	\$ 301,449
Consolidate Sales:	138,266	136,154	—	—	—	—	135,265	1,267,087
Rate	23.7%	24.8%	11.1%	5.4%	4.6%	2.5%	23.6%	23.6%

Note: Asia China, Korea, Taiwan, Philippine, Indonesia, Thailand, and others
Europe Germany, France, England, Holland, Italy, and others
North America USA, Canada
Other Brazil, Australia, Mexico, Russia, Argentina, and others

14. Related Party Transactions

Material transactions of the Company with its unconsolidated subsidiary and related companies for the years ended March 31st, 2002, 2003 and 2004 other than those indicated elsewhere in these statements were as follows:

Name of related company	Paid-in capital (million)	Principal business	Direct equity ownership percentage by the Company (%)	Millions of yen								Thousands of U.S. Dollars				
				Transactions for the years ended March 31,				Resulting account balances at March 31,				Transaction for the year ended March 31	Resulting account balances at March 31			
				Description of transactions							Account				2004	2004
					2002	2003	2004	2002	2003	2004						
Novus International Inc.	US\$100	Manufacture and sale of chemicals	35.0	Guarantee of loans	¥ 7,595	¥ 9,856	¥ 7,125	Contingent liabilities	¥ —	¥ —	¥ —	\$ 67,218	\$ —			

The terms and conditions applicable to the above-mentioned transactions have been determined on the basis of arm's length and by reference to normal market price levels.

15. Subsequent Events

On April 1, 2004, the Company was transferred the Agrichemicals business from DAINIPPON INK AND CHEMICALS, INCORPORATED. The transferred property is all of its Agrichemicals business, including Pesticides, Industrial fungicides, Research and development and others.

16. Other Information

Some lawsuits seeking compensation for damages have been filed against the Company and Novus International, Inc ("Novus") before U.S. Federal District Court and several U.S. State Courts by methionine

purchasers, who are claiming that there was a violation of the U.S. antitrust laws regarding methionine, an animal feed additive. Following the agreement for settlement with Class Action plaintiffs reached in May 2002 under which Novus paid US\$37 Million, Novus reached agreement for settlement in November 2002 with the plaintiffs who opted out of that Class Action under which Novus paid US\$58 Million. Novus paid these settlement amounts in the fiscal year ended March 31, 2003, which is based on accrual for antitrust litigation as of March 31, 2002. Other lawsuits which were filed before several U.S. State Courts by methionine purchasers are still pending.

Report of Independent Auditors

To the Board of Directors
of Nippon Soda Co., Ltd.

We have audited the accompanying consolidated balance sheets of Nippon Soda Co., Ltd. and its subsidiaries as of March 31, 2004 and 2003, and the related consolidated statements of income, shareholders' equity, and cash flows for the years then ended, all expressed in Japanese Yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Nippon Soda Co., Ltd. and its subsidiaries as of March 31, 2004 and 2003, and the consolidated results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in Japan.

The amounts expressed in U.S. dollars, which are provided solely for the convenience of the reader, have been translated on the basis set forth in Note 3 to the accompanying consolidated financial statements.

ChuoAoyama PricewaterhouseCoopers

ChuoAoyama PricewaterhouseCoopers

Tokyo, Japan

June 29, 2004